Sandler O'Neill and Partners insures against Active Directory disasters with RecoveryManager Plus

ManageEngine
RecoveryManager Plus

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>
> **Fabio Freire,** Director of Infrastructure.

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Company
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Industry
Finance

Location
New York

About Sandler O'Neill and Partners

Sandler O'Neill and Partners, L.P. is a full-service investment banking firm and broker-dealer focused on the financial services sector. They are headquartered in New York City and have offices in Boston, Chicago, San Francisco, and Atlanta. They also operate a mortgage finance company and registered investment adviser based in Memphis.

Their clients include a wide variety of financial firms nationwide and, increasingly, around the globe. Since their founding in 1988, they have sought to provide their clients with an alternative to large Wall Street banking firms, laying emphasis on an unwavering commitment to the success of their clients.

This passion for the work they do has ensured that they perennially rank among the top advisers on bank and thrift mergers, as well as in capital raising.

Business challenge:

A disaster or corruption of Active Directory (AD) data can stop any business in its tracks. The ability to quickly recover lost AD data is critical to maintaining stability. Sandler O'Neill and Partners knew they weren't immune to such disasters and were fully aware that they needed a comprehensive AD backup and recovery tool to remedy any AD issues.

Sandler O'Neill and Partners found themselves looking at various prominent AD backup and recovery solutions. Their main requirements were that the solution must have an enriched feature set and be easy to deploy.

The solution:

Sandler O'Neill and partners identified four major players in AD backup and recovery: ManageEngine RecoveryManager Plus, Dell Recovery Manager, Netwrix Auditor for Active Directory, and Veeam Explorer for Microsoft Active Directory.

> *Your competition was Dell Recovery Manager, Netwrix Auditor for Active Directory, and Veeam Explorer for Microsoft Active Directory. Dell and Netwrix were non-starters, and Veeam, although a very competent product, was significantly more expensive for our use case.*
>
> **Fabio Freire,** director of infrastructure.

ManageEngine RecoveryManager Plus, ticking all the boxes in terms of feature set and pricing requirements, ended up being their final choice.

> *The main factors influencing our decision were the feature set, pricing, and previous relationship with ManageEngine (we own ADManager Plus, ADAudit Plus, Password-Manager Pro, and ServiceDesk Plus).*

> *"Deployment was smooth. Although I did encounter an issue [with deployment], your technical support was quick and effective."*

The result

Sandler O'Neill and Partners have not faced any large-scale AD disaster to date, but deploying ManageEngine RecoveryManager Plus has allowed them to rest easy knowing they have all their bases covered.

> *RecoveryManager is an excellent product. It has given us peace of mind that we can quickly recover should something happen to our AD.*

About ManageEngine RecoveryManager Plus

ManageEngine RecoveryManager Plus is a comprehensive backup and recovery solution that empowers administrators to back up and restore their Active Directory, Office 365, and on-premises Exchange environments. With its ability to perform incremental backups, define flexible retention policies for its backups, and multiple modes of restoration, RecoveryManager Plus performs as a holistic solution to back up data that is critical for enterprises to function.

For more information, visit www.manageengine.com/ad-recovery-manager.

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