

Healthcare IT transformed

Mater Dei reduces IT costs
by 15% and boosts efficiency
with **ManageEngine**



MaterDei
Rede de Saúde



About Mater Dei

Mater Dei is a prominent healthcare provider in Brazil, which was founded in 1980 by Jose Salvador Silva. Mater Dei operates a network of multi-specialty hospitals in Brazil, and it is known for providing high-quality medical care. It has been proactive in strengthening its digital infrastructure to meet the demands of modern healthcare.



Business challenge

Hospitals are often faced with new challenges that go beyond the healthcare field, particularly an increase in cyberattacks. The Mater Dei Network, which manages a network of hospitals in several states in Brazil, chose to invest in prevention rather than pay more later. Cyber threats that aim to leak sensitive data can lead to financial losses (sometimes amounting to billions of dollars) and jeopardize the confidential information of both organizations and patients alike.

Apart from endpoint management, the major concern at Mater Dei was endpoint security. Given the complexity of information security routines, the hospital required several people and resources to do the job and involved a substantial amount of manual work. This led Mater Dei's IT team to look for solutions that improve the security and agility of IT activities. The team also wanted a tool that could automate extremely exhausting tasks, which would in turn improve the team's well-being. **According to a ManageEngine survey, more than 66.3% of Brazilian professionals in the sector have experienced increased stress levels in recent years, primarily attributed to an increasing number of security issues.** These challenges led Mater Dei to actively look for a resilient, cohesive endpoint management and security solution that would cover endpoint security and enhance the hospital's efficiency—without posing significant monetary challenges.

The solution: Endpoint Central

Mater Dei's IT teams eventually decided on ManageEngine Endpoint Central as a cost-effective solution to reduce cyber risk and increase IT productivity.

Reduced cyber risk

The adoption of the Endpoint Central brought Mater Dei several benefits that go beyond just optimizing IT management. One of the major concerns from the IT teams was security. “With this change, we were able to substantially reduce the risk of security breaches through endpoint updating and control—enabling support access, file transfer, and a self-service portal, and enforcing the use of approved applications only,” explains Kelvisson Luiz Rufin, **infrastructure and information security manager at the Mater Dei Network.**



Increased productivity

Another impact observed by the hospital's IT teams is that after starting to use the solution, there was a reduction in workload and an increase in the efficiency of routine activities. As the tool allows every server and thousands of endpoints to be updated within hours, Mater Dei's IT teams can perform more tasks with the same number of people. **"There was an optimization of the team's work, which can perform several activities with the same console, whether to support a user, update a server, or even create MDM (mobile device management) rules,"** adds Rufin.

Cost effective

In addition to providing security and system ease, the solution also brought financial results. **"We saved an average of 15% on acquiring tools that the current one [Endpoint Central] replaces,"** explains Rufin. There were also indirect impacts on some aspects of patient treatment in the Mater Dei Network—as it is through Endpoint Central that frontline professionals request support and speed up service. Ultimately, hospitals need to prioritize patients' health, but they must also consider all other necessary aspects to provide good care. Which means ensuring good doctors are backed by IT that has good data security, practicality, and agility.



About Endpoint Central

Endpoint Central is a UEM and EPP solution that manages and secures today's digital workplace across diverse device types and OSs.

Acclaimed by industry analysts like Gartner®, Forrester, and IDC, it employs a single, lightweight agent to offer end-to-end device life cycle management, consolidated with security capabilities like attack surface management, threat detection and response, and **compliance management**. Robust remote troubleshooting, self-service capabilities, and proactive analytics help reduce downtime and improve the overall end-user experience. Available both on-premises and as a SaaS solution, Endpoint Central is used by more than 25,000 enterprises globally, fitting perfectly into their existing IT infrastructures and enabling interoperability. For more information, visit manageengine.com/endpoint-central.

